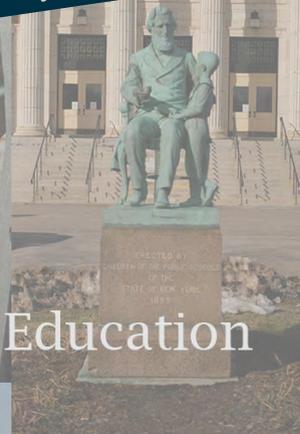


All About Oswego County...



NETWORKING



Education



lifestyle



Utilities



WORKFORCE

and Operation Oswego County,
an Economic and Job Development
Corporation Serving Oswego County, NY.

Location



Access to North
America's largest
market



Oswego County is strategically located on the southeastern shore of Great Lake Ontario, within a day's drive of most of North America's population. It is home to the modern deepwater Port of Oswego (the first Great Lakes port-of-call in the U.S.), north-south Interstate I-81, and 10 miles from its intersection with east-west Interstate I-90.

Add extensive CSX trackage, the Syracuse Hancock International Airport and fully-equipped Oswego County Airport, and the New York State Canal System, and you know why Oswego County is the location of choice for several national and international companies.

Education

Workforce



Boasting
high
productivity

Our 48,200-strong workforce (with an available force of 320,900 in the Syracuse Metropolitan Statistical Area) is one of the most abundant labor forces in the nation.



County and state agencies provide employers with *custom* training services, as needed, plus other services such as on-the-job training opportunities, skills assessment, and apprenticeship development, as well as information on tax credits, labor laws, and workplace safety.



Oswego County offers strong, stable school systems with experienced teachers, modern infrastructure, and an array of support systems and extracurricular activities. High-quality pre-schools are available as well as vocational and technical training at middle- and high-school levels through the Center for Instruction, Technology & Innovation (CiTi BOCES).



Oswego State University offers more than 110 undergraduate and graduate degree programs to over 7,000 full and part-time students, and Cayuga Community College in Fulton offers 30 degree programs in business and liberal arts to about 600 students. Syracuse University, LeMoyne College, Onondaga Community College, SUNY College of Environmental Science and Forestry, and SUNY Upstate Medical campuses are within a half hour of Oswego County. Cornell University, Ithaca College, the University of Rochester, and Rochester Institute of Technology are within a two-hour drive.



Good Company

Networking

Novelis	Kenwell Corporation
Windstream	McIntosh Box & Pallet Co.
Constellation Energy	Generation Bridge
Felix Schoeller Technical Papers	National Grid
The Fulton Companies	Brookfield Power
Huhtamaki Packaging	Luminant
Lydall	Laser Transit
CF Oswego	Davis-Standard
HealthWay	BioSpherix Ltd.
United Wire Technologies	K&Ns Foods USA
EJ Company	Lindsey Aggregates, Inc.
Universal Metal Works	Wal-Mart

Operation Oswego County wants to help your company join our Oswego County roster of successful local, national, and international businesses and industries.

Oswego County has great benefits to offer—great location, a high-quality workforce, excellent educational opportunities, and world-class recreational resources—all in an affordable atmosphere—plus **numerous business and industrial parks**.

When you partner with Operation Oswego County, we serve as a “benefits broker,” providing, among other things, site selection assistance, financial and incentive packaging, planning and coordination, retention and expansion programs, specialized research and technical assistance, and industry/government liaison.

OOC, an SBA Certified Development Company, cooperates with partners in business, government, and education to achieve our primary goals of creating and retaining jobs, thereby helping expand the economy of Oswego County. As the County’s designated economic development agency, OOC provides comprehensive assistance to both local businesses and businesses seeking to locate here.



We participate in recycling initiatives, brownfield-site revitalization, business incubation, and micro-enterprise training programs in partnership with the SUNY Oswego Small Business Development Center.

OOC, working in partnership with the County of Oswego Industrial Development Agency, helps businesses of all types navigate through appropriate federal, state, regional and local agencies to secure the necessary financing and assistance to start or expand your business in Oswego County.



Operation Oswego County Services

Utilities

Operation Oswego County is a non-profit economic development corporation that is dedicated to coordinating and implementing economic development initiatives which enhance the creation and retention of jobs in Oswego County. These include:

- **Industrial Parks.** Numerous industrial parks are located across the county—Oswego County Industrial Park, Riverview Business Park, Airport Industrial Park, Independence Industrial Park, Lake Ontario Industrial Park.
- **Incubators.** Start-up businesses receive special attention at our business incubator.
- **Micro-Enterprise Program.** OOC partners with the cities of Fulton and Oswego and SUNY Oswego to help small businesses get started or expand.
- **Domestic and International Marketing Program.** OOC markets and promotes Oswego County to attract new businesses in order to expand and diversify the local economy.
- **Financial Packaging.** OOC can assist in structuring financ-ing utilizing local, state and federal programs as well as serving as a benefits broker to access available economic development incentives.
- **SBA Certified Development Company.** OOC can help fund up to 40% of fixed-asset financing at below market rates through the SBA 504 loan program.
- **Tax Exempt Financing through the County of Oswego Industrial Development Agency.** Eligible manufacturing and non-profit businesses can be financed with tax exempt bonds.

Oswego County, energy powerhouse of the northeast, generates over 5,400 megawatts of electricity with extremely high reliability. That power is generated from diverse sources including nuclear, hydro, solar and fossil fuel, with potential for thermal and wind.



Situated on the shores of Great Lake Ontario, Oswego County boasts one of the nation's most abundant, highest-quality water supplies. Public sewer systems are available in the City of Oswego, the City of Fulton and most of the incorporated municipalities, with the exception of rural areas.

Broadband is available in the majority of Oswego County, except in the most rural areas. Identified as a priority, coverage continues to expand.

Lifestyle



The area
is well known
for full
enjoyment of
all four
seasons

■ **Recreation & Culture**

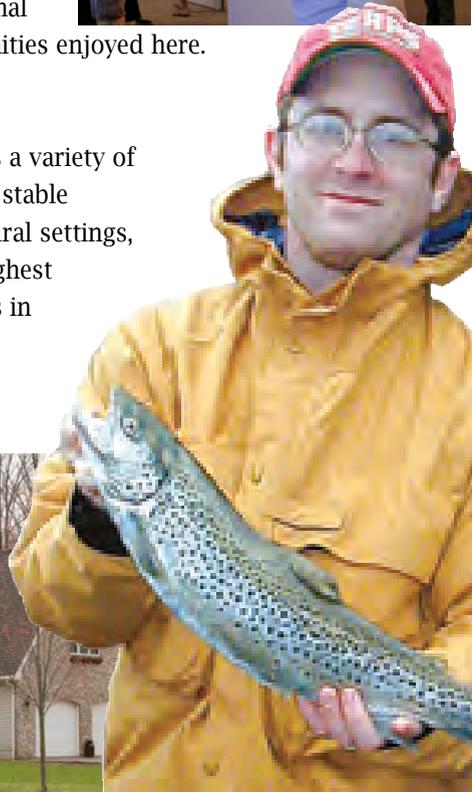
There's world-class, year-round sport-fishing, boating on our many lakes and rivers, camping, golfing, cross-country skiing, and snowmobiling.

Museums, an opera company, concerts, festivals, art galleries, and historic sites from the French and Indian War to World War II are a sampling of the outstanding recreational and cultural opportunities enjoyed here.



■ **Affordable**

Oswego County offers a variety of affordable housing in stable neighborhoods and rural settings, and has one of the highest home-ownership rates in the country.



Operation Oswego County

Operation Oswego County is a non-profit economic development corporation whose mission is to establish and implement sound economic development strategies to enhance the economic vitality of Oswego County's businesses, industries, and citizens, leading to an overall better quality of life. Since its inception in 1953, the development agency has helped deliver over \$5 billion in investments and over 29,400 new and retained jobs to the County of Oswego.

Our professional staff consists of:

L. Michael Treadwell, CEcD
Executive Director

Austin Wheelock, CEcD
Deputy Director

Kevin LaMontagne
Business Finance Director

Evelyn LiVoti
Marketing & Development Manager

Karen Perwitz
Administrative Coordinator

Erin Weaver
Administrative Assistant & Receptionist



Operation Oswego County

*An Economic and Job Development Corporation
Serving Oswego County, NY*

Contact:

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